EuroFM Nomination Form:
MEMBER of the BOARD 2017/2018

Please return this nomination form no later than September 16th 2016

**NOMINEE DETAILS:**

Name: Goran Milanov  
Organisation: BGFM  
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Nominee for:

- [X] Board member: Chair
- [ ] Board member: Vice Chair
- [ ] Board member: Treasurer/Secretary
- [ ] Board member: Chair Research Network Group
- [ ] Board member: Chair Education Network Group
- [ ] Board member: Chair Corporate Associates Network Group

**PERSONAL PROFILE & QUALIFICATIONS:**  
(no more than 500 words)

I started my professional career beginning of the 90s, when the Bulgarian economy had just started its transition from planned to open economy. Having a master degree in civil engineering I started in the construction industry, working as designer for infrastructure and residential projects including site management, procurement and quality control.

I entered in facility management field in 1999, when I joined Namschek Ltd, part of Namschek AG Germany. In 2002 I took the position of Sales Director and in 2008 I was promoted as Executive Vice President. Our main objective was to introduce CAFM software in Central & Eastern Europe and Middle East. Together with the CAFM sales we started to offer project management and IT consulting services for building industry. In 2011 I joined company CenterMine as General Manager and continue to introduce products and services with main focus in Facility Management. In December 2013 I've change my focus I start new company - VIDAKO specialized in FM consultancy including core FM processes, energy efficiency, legal aspects. HR, IT.

Over the years I had the opportunity to participate in different FM project in different countries. I met facility management representatives from all over the world, which helped me to increase my FM knowledge and the transferred it to the Bulgarian FM association.

I am co-founder if the Bulgarian facility management association and since the beginning I'm vice-chairman. In January 2012 I was elected as chairman of BGFM. I have successfully continued all the projects, started by my predecessor and started a couple of new projects within the association - a FM guide with all the bylaws and requirements concerning a facility manager, a project, concerning the implementation and translation of EN 15221 and last, but not least, making Sofia, the capital of Bulgaria, host of the regular autumn 2013 Euro FM Board & members meeting. As Chairman I'm also focused on establishing working links between business, universities and authorities. Since November 2014 I'm vice chair of Euro FM.

I have always actively worked for positioning FM as a process oriented discipline, focused on the sustainable business results of the organizations. I believe that by expanding the knowledge of Facility Management the organizations will be able to optimizing their core business and achieve better results.

If elected for second term as vice-chairman of EuroFM I will continue to give the same emotions and hard work to the future and well being of all the European FM associations.
STATEMENT OF ASPIRATIONS: (no more than 500 words)

EuroFM—growing up

Eastern Europe is emerging area for FM. A lot of constructions projects were made during the last years and a lot of investors are recognizing the importance of FM. But still there is a gap to bridge - positioning FM as management discipline requires awareness activities, better network and support from EuroFM.

Eastern Europe is ideal place to increase the popularity and recognition of FM: to increase the power of this sector and to maintain a solid organization trough whole Europe. Creating and supporting FM links in Eastern Europe will enable us to exchange easily better knowledge and best practices and will allow us to extend our network not only through EU members but to engage countries which are on their road for EU membership.

1. Increase the awareness in Eastern Europe of the importance of FM in local, national and international plan
   - Working more closely with the Romania, Serbia, Macedonia, Greece, Turkey, Montenegro and the other EE countries, their respective associations and governments
   - Include more local universities in the in different EU projects and programs
   - Supporting for introduction of and implementation of EN 15221 1-7 and relevant certification.
   - Support and organize local events to increase the FM awareness
   - Working closely with Universities for increasing the qualified labor potential

2. Develop a local Eastern European FM hub - knowledge training center of excellence

3. New EuroFM communication strategy
   - More use of internet technologies, online social and business network
   - Encourage EuroFM network groups to work more "virtually" and upload more materials and documents on the EuroFM website
   - Make the European Facility Management Conference "virtual" for all the participants that cannot be there

4. EU programs and initiatives
   - Support in participating in different EU program and better visibility of Eastern European FM players - universities, research institutes, companies.

It would be an honor for me to be part of the EuroFM Board for second term and to serve as an ambassador of the Eastern European FM professionals.

DECLARATION:

I confirm that the information given in this nomination form is accurate and that we have read and understood the requirements and obligations to serve as a Network Chairman and Board Member of EuroFM.


ENDORSEMENT by MEMBER ORGANISATION:

I confirm on behalf of our organisation that we will fully support for an AM Milan in his or her duties if elected to serve as a Board Member of EuroFM.

ORGANISATION: [Organisation Name]
NAME: [Name]
POSITION: [Position]
SIGNED: [Signature] DATE: 8th September 2016

Please return this form to team@office-eurofm.org